

St. Bartholomew's Pledge and Budget Report

Hi. I've prepared two handouts for my talk. One deals with the budget and presents the same information that Bill Fitts will present but with color graphs and slightly different groupings. It's more of a summary than details. The second provides the pie graphs with the results of the pledge campaign using a combination of graphs and tables.

Relationship of Pledges and Budget .

I want to talk about the budget to put the pledge campaign in context. So looking at the two columns, we have an income or receipt side and an expense side. You can see what part of the total each part is. Let me start by saying what is not here. Capital improvements occur off budget and are largely funded by the Ladies Guild. Also out of pocket donations that do not go through the church treasury, so when I bought table cloths and did not submit a receipt, there you go.

Looking at the income side, the major portion of the column is pledges, which is good. It would be better if it were the entire column. The difference at the top is the income from the Riggs and Special Gifts funds, contributions from the Ladies Guild, activities, and the deficit. I put the deficit here so the columns would be the same height.

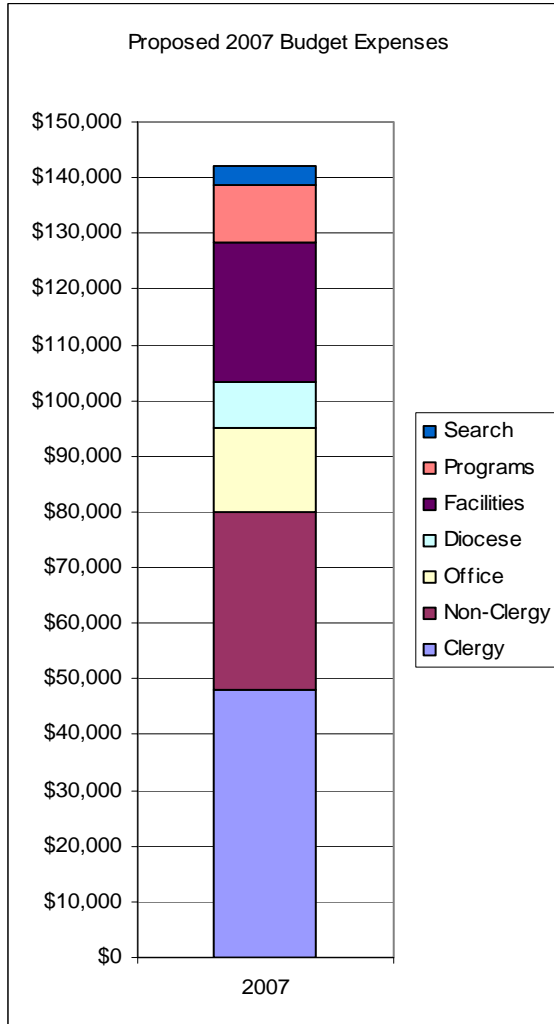
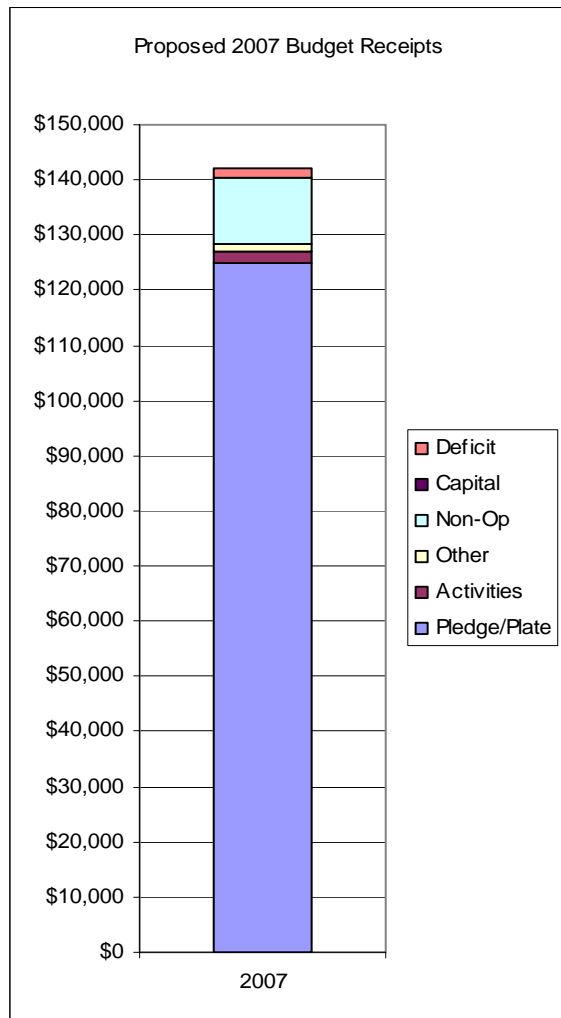
The key points are pledges are not covering all the operating expenses and we are supplementing our income with all we have.

Looking at the expenses, you can see that if we wanted to live on pledges we almost do it by zero funding all our programs and stop looking for a new rector. Remember this is already part time staff, reduced staff because Marilyn is double duty, and part time clergy. So the budget has already been tightened. We need to cut over \$14,000. So the next round of tightening will be painful and difficult, because we cannot get there with a few dollars here, a few dollars there, which is why we're not doing it.

The part to take away is that this is only operating expenses, the budget is already tight; further reductions are will be difficult and painful.

Let's look at the future. A goal of full time staff, full time clergy or even the equivalent from a part-time team would still require full time money. So about double the clergy, and other \$40,000 and add \$10,000. So we're looking a total of \$190-200 thousand. If we wanted to start covering capital improvements add another \$10-15 thousand.

When I said in the newsletter consider a budget of \$500,000, I was kind of joking. But you can see \$200- \$215,000 is what it takes just to sit at the table. If you don't have that go home.



Pledge/Plate	\$125,000
Activities	\$2,000
Other	\$1,500
Non-Op	\$11,927
Capital	
Deficit	\$1,640
Total	\$142,067

Clergy	\$47,963
Non-Clergy	\$32,184
Office	\$15,050
Diocese	\$8,000
Facilities	\$25,320
Programs	\$10,050
Search	\$3,500
Total	\$142,067

Capital improvements occur off budget, but are tracked for church audit.

Budget line items in combined groups:

Non- Op: Riggs Fund Income, Special Gifts Fund Income

Clergy: Interim Rector, New Rector (3/4 year), Supply Priest

Non-Clergy: Administrative Assistant, Organist, Choir Master

Facilities: General, Church, Rectory, Parish Life Center, Grounds & Building

Programs: Christian Education, Worship, Outreach, Stewardship, Parish Life

	2006 Actual	2006 Budget	proposed 2007 Budget
RECEIPTS			
Donations	125,400	120,000	125,000
Activities		2,000	2,000
Other	868	1,800	1,500
TOTAL RECEIPTS	128,268	123,800	128,500
EXPENDITURES			
Salaries and Benefits			
Interim Rector	56,708	56,022	16,463
New Rector package for 3/4 of 2006		0	30,000
Supply Priest	628	1,500	1,500
Total Clergy compensation	57,336	57,522	47,963
Total non clergy compensation	31,479	31,407	32,184
Total Salaries and Benefits	88,815	88,929	80,147
Total Office and Administrative	13,156	13,100	15,050
Diocesan Contributions	8,000	8,000	8,000
Facilities (Grounds and Buildings)			
Total General	7,283	7,620	7,620
Total Church	7,400	8,800	9,000
Total Rectory	2,238	2,100	1,600
Total Parish Life Center	2,617	2,700	3,200
Total Grounds and Buildings	3,470	3,700	3,900
Total Facilities	23,008	24,920	25,320
Programs			
Total Christian Education	3,701	4,700	4,700
Total Worship	4,048	1,000	1,000
Total Outreach and Programs	900	2,400	2,400
Total Stewardship	600	700	700
Total Parish Life	480	1,250	1,250
Total Programs	9,729	10,050	10,050
Total Search Comm. Expenses	862	5,107	3,500
TOTAL EXPENDITURES	145,051	150,106	142,067
Operating Net Receipts	-11,886	-26,306	-13,567
Special Gifts Fund Income used for operating expenses	3,811	3,900	3,900
Income from Riggs fund for operating expenses	11,500	7,849	8,027
NET RECEIPTS	3,425	-14,557	-1,640

Pledge Campaign Results

With that as context let's look at the pledge campaign results. The tables give the all the details, statistics that Harry Bennett puts together and then the distribution of pledges. Harry sent me the pledges, with no names; I figured out weekly giving and then split them into \$20 bins. The good news is pledges are up from last year. The tables are for studying at home, I'll talk about the pie graphs.

The top pie gives the percentage of total pledge dollars in each bin. The bottom pie gives the number of people in each bin giving that amount.

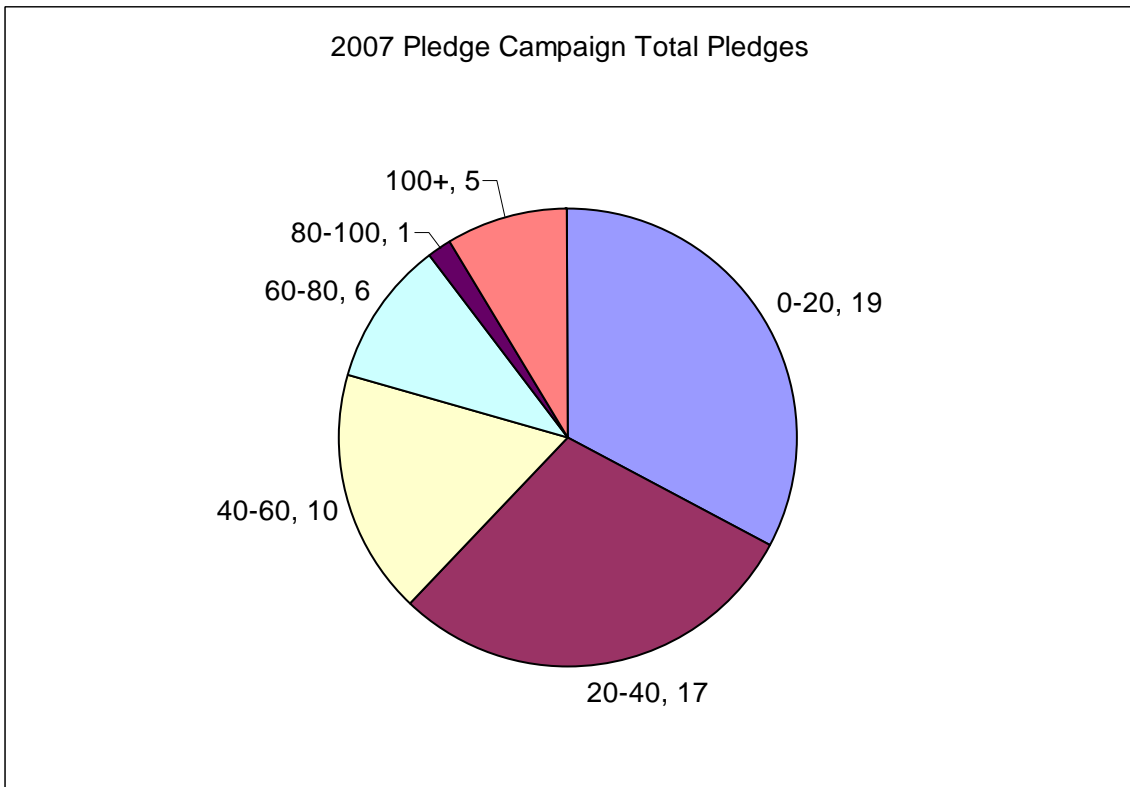
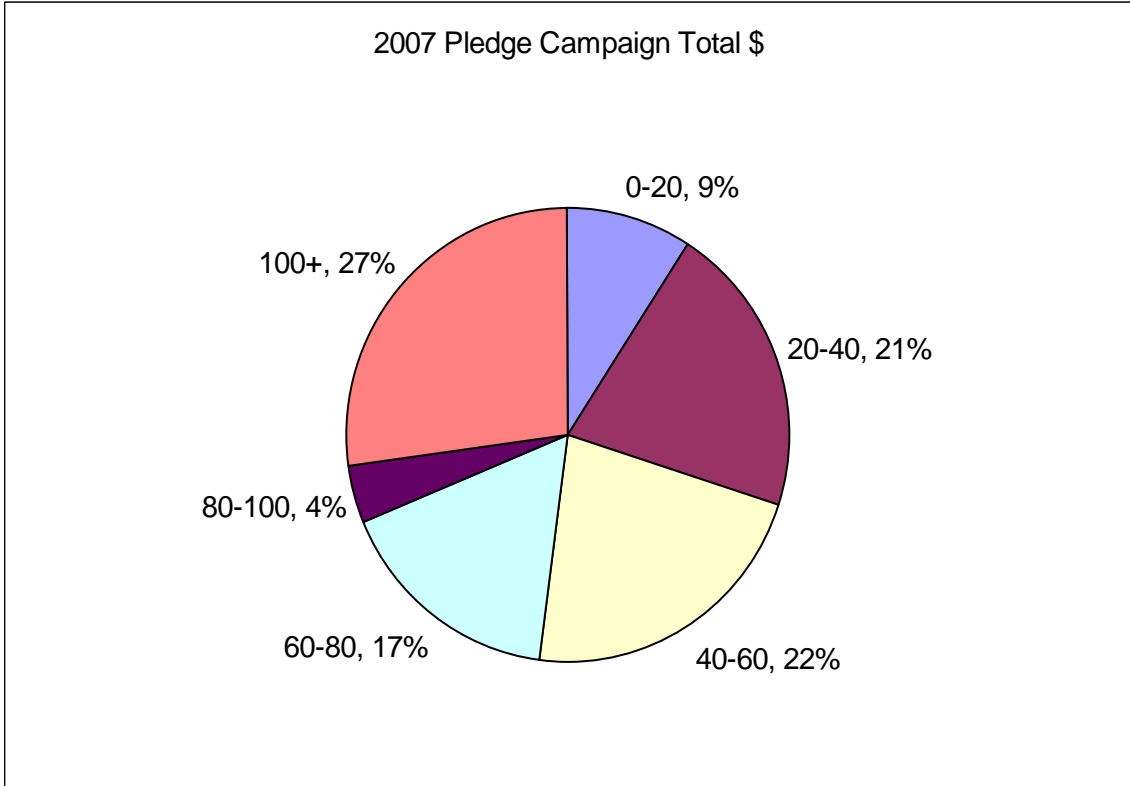
Looking at that bottom pie, you can see the wedges getting smaller as you go around the pie and then increases for the last bin. The number of givers decreases as the amount increases.

Every church I've ever been to has this distribution, maybe more bins, different size bins, it's always the same. Looking at the graphs together, the top bin gives almost as much money as the two bottom bins combined or 5 people are giving almost as much as 36 people. If we want to include that single pledge in the 80-100 bin, 6 families will be giving more than 36 families. **Most of the eggs are going towards one basket.**

If we lose any of these pledges it's sad. Financially, we feel it disproportionately if someone in the top group leaves for whatever reason, laid off, move out of the area, pass away. If one of those pledges leaves, that is \$5,200 less income. We can cover that with a new pledge, a little reserve, OK. Let's say you lose two –that's \$10,000-16,000. Where is that coming from? We've used all our margins, we're doing fundraising, and we've tightened the budget. We are instantly at painful and difficult, with the loss of two pledges. **So not only is current giving inadequate to fund a full time future, but our status quo, our present is in jeopardy.**

I'm sure some of you were thinking from the moment I started talking "He wants us to give more money. Why else would he be talking to us?" It's true. I told the Vestry I want everyone to give like I do not so we'll have a big budget but so you'll experience the same benefits I have. I'm not getting a cut of pledges. Personally everyone, excepting widows and orphans, fixed income poor and children, needs to move one bin to the right, an extra \$20 a week and add about 40 new families. This will put us at the \$200 thousand dollar level with extra for growth and reserves.

But what I want for Saint Bartholomew's doesn't matter. What does matter is what **you** want for Saint Bartholomew's. You can take this information and discuss, but not do much, and hope we don't get to painful and difficult. Or we can act and do something proactively to deal with the situation now. **I prefer to think that these numbers are God providing us the motivation to do what we should already be doing – giving and growing**



2007 Pledge Campaign Pledge Statistics

	2007	2006 Comparison Increase (Decrease)
Total Pledged	118,836	10,470
Total Pledges - Cnt	58	1
Average Pledge	2,049	148
Median Pledge	1,530	230
Regulars		Increase/Decrease
Total Pledges	114,510	Net Diff 7,620
Count	54	Increase 22
Average	2,121	Decrease 2
Median	1,560	Same 28
New Parishioners		
Pledge Amt	3,126	
Count	3	
Average	1,042	
Median	1,000	

2007 Pledge Campaign Pledge Distribution

Pledge \$/week	# Pledges	# Pledge %	\$Total	\$Total %
0-20	19	33%	11,028.00	9%
20-40	17	29%	24,764.00	21%
40-60	10	17%	26,004.00	22%
60-80	6	10%	19,900.00	17%
80-100	1	2%	4,680.00	4%
100+	5	9%	32,460.00	27%
Total	58		118,836.00	